

Please complete and return this form by e-mail to : admin.za@ioeda.org

PRE-QUALIFICATION FORM

This preliminary questionnaire is only intended to assess your application and profile. After validation, you will be sent a more detailed questionnaire with requests for additional documents.

Last Name: First Name:

Project / Company:

Preliminary Declaration

I certify that the answers provided below are accurate and truthful.

I understand that any false statement, significant inconsistency or lack of supporting documentation may result in my application being rejected by IOEDA.

Questions (1 to 10)

Please answer with A, B, or C.

1. Is your project clearly defined?

- A. Yes, the activity, the offer and the objectives are clearly established.
- B. Partially, some elements still need to be clarified.
- C. No, it's still just a general idea.

2. What is your main motivation?

- A. To create a sustainable, serious and value-creating activity.
- B. Testing an economic opportunity.
- C. Obtaining funding quickly.

3. Have you studied your market?

- A. Yes, customers, needs, competitors and prices have been identified.
- B. Some research has been carried out.
- C. No, not yet.

4. Can you identify your future customers?

- A. Yes, they have already been identified.
- B. I have a general idea.
- C. No.

5. Do you know your main competitors or alternatives?

- A. Yes, at least three have been identified.
- B. Only one or two.
- C. No.

6. Have you estimated your start-up budget?

- A. Yes, with figures and a realistic estimate.
 - B. Approximately.
 - C. No.
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7. Do you have personal funds or other available resources?

- A. Yes, even partially.
- B. Not yet, but it remains a possibility.
- C. No.

8. Do you have experience or skills in the targeted sector?

- A. Yes, directly related to the project.
- B. Partially.
- C. No.

9. Are you prepared to provide simple supporting documents?

- A. Yes : budget, quote, research, CV, proof of contribution or contacts.
- B. Yes, with accompaniment.
- C. No, or not at the moment.

10. Are you willing to participate in a short validation interview?

- A. Yes, quickly and seriously.
- B. Yes, later.
- C. No.

Verification Questions

To be completed only upon express request from IOEDA

Check 1 - Market

List your three main competitors or alternative solutions.

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Check 2 - Customers

Indicate three categories of customers or three potential customers.

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Check 3 - Budget

List your five main start-up expenses.

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Check 4 - Personal Contribution

Specify the approximate amount you can raise personally or through your network.

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Check 5 - Motivation

Explain in a maximum of five lines why your project deserves to be studied by IOEDA.

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Date :

Signature :

IOEDA Internal Rating Rules

Criteria for prosecution

24 to 30 points earned : PRE-QUALIFICATION VALIDATED

The entrepreneur then receives the **IOEDA Response Table** and can continue the analysis process.

From 16 to 23 points achieved: PROJECT TO BE STRENGTHENED

The project is of interest but requires clarification or additional information before proceeding.

From 0 to 15 points earned: PROVISIONAL REFUSAL

The project is not sufficiently prepared. A new application can be submitted after improvements to the project definition, market research, budget, or the applicant's commitment.

Verification Clause

IOEDA reserves the right to verify any information provided by the project sponsor by means of supporting documents, interviews or consistency checks.

Any manifestly inaccurate, exaggerated or unjustified statement may result in the immediate rejection of the application.